Company Mission

- To deliver a safe, cost effective and reliable container on barge service.
- Reduce highway truck traffic by using waterway which supports green initiative.
- Offer flexible service options for handling and storage of containerized cargo.
• USDOT Maritime Administration funded and Mississippi State DOT sponsored Project
• Project was advertised and SEACOR Holdings selected as the marine transportation and terminal operations service provider
• Grant parameter change was requested to fund terminal and surface transportation equipment rather than marine assets
• Alabama Freight Mobility Study was used to build cargo market of approximately 30,000 TEU as initial operational target by Alabama and Mississippi DOTs out of 190,000 containers within a 60 mile radius.
• Tariff structure developed using joint asset base between Mobile (APM Terminals), West Point (Tom Soya Grain), and Fulton (Itawamba)
Service Advantages

- The cargo market is within close proximity to the Ports.
- Reduced trucking rate.
- Ability to add freight to maximize container weight for shipment.
- Import / Export and empty container storage site.
- Barge slot agreement availability.
- Overall reduction of costs.
- On site chassis pool.
- Container depot to include container surveys, inspections and repair.
- Ability to mold and adapt to the cargo market quickly.
- Tax exemption for MS companies using MS ports. All port fees qualify.
Voyage

- US CBP will complete entry screen at Mobile prior to barge load
- 390 Mile Route
- Weekly Round Trip Schedule from Fulton & West Point to APM Terminals in Mobile, Alabama.
- 36 FEU per barge; 3 barge tows for 108 FEU per voyage
- Modular service with ability to add 3 additional barges per tow without losing speed.

Schedule:
- Fulton; prospective sailings every Thursday
- West Point; prospective sailings every Saturday
- Mobile; prospective sailings every Tuesday
- Schedule based on capturing the most cargo and can easily be adjusted as the market requires.
- Additional sailings to be added as the market requires.
Facility and Equipment
Facility and Equipment
Raymond D. Lucas Memorial Port

Mile marker 338.5 on the Tenn Tom Waterway.
Near West Point, MS

**Facility:**
- 555-foot parallel barge slip
- 10-barge stowage
- 6 mooring dolphins
- 60-foot drive-on steel bulkhead dock
- Crane cell for mobile crane
- 120-foot loading and off-loading crane dock
- Truck scales
- 20-acre staging area with crushed stone surface

**Uses**
- Container on Barge & Container Depot
- General freight transfer
- Freight includes coal, salt, lime, gypsum rock, stone, and fertilizer
- Container Trans Load and Back Loading
PORT OF ITAWAMBA

Mile marker 390 on the Tenn Tom Waterway
In Fulton MS

Facility:
• 71 total acres
• 15,000 sq ft of warehouse
• 1100 feet of berthing
• 60 Ton fixed bridge crane
• 2 x Taylor top loaders (950 & 955)
• Empty handler
• 154 chassis for lease
• Truck Scale

Distance from the port to:
Tupelo 22 miles            Mobile 355 miles
Memphis 110 Miles         Huntsville 253 Miles
Birmingham 116 Miles      Montgomery 204 Miles
# Overview

<table>
<thead>
<tr>
<th>Program Requirements</th>
<th>Performance Indicator</th>
<th>Performance Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-way trips per year of 3 barges</td>
<td>2 Rotations of a 3 Barge convoy each week between Mobile and Itawamba</td>
<td>104</td>
</tr>
<tr>
<td>Containers per trip</td>
<td>Each Barge contains 36 containers by 3 Barges</td>
<td>108</td>
</tr>
<tr>
<td>Total number of containers transported per year</td>
<td>Calculation</td>
<td>11,232</td>
</tr>
<tr>
<td>Total number of containers transported full</td>
<td>Estimated at 60% of all Barges will be full</td>
<td>6,739</td>
</tr>
<tr>
<td>Total number of containers transported empty</td>
<td>Estimated at 40% of all Barges will be empty</td>
<td>4,493</td>
</tr>
<tr>
<td>Total weight of loaded containers</td>
<td>Calculation based on 25 tons per FCL</td>
<td>168,480</td>
</tr>
<tr>
<td>Total weight of empty containers</td>
<td>Calculations based on 4.5 tons per empty</td>
<td>20,218</td>
</tr>
<tr>
<td>Combined weight of all containers</td>
<td>Calculation</td>
<td>188,698</td>
</tr>
<tr>
<td>Miles traveled per year</td>
<td>Calculation based on a 390 mile trip between Port of Itawamba and Mobile</td>
<td>40,560</td>
</tr>
<tr>
<td>Annual ton miles diverted</td>
<td>Calculations based on rerouting of freight</td>
<td>73,592,064</td>
</tr>
</tbody>
</table>
The following is a brief synopsis of the regional cargo market

- **Automotive**:  
  - Auto Assembly Plants  
    - Toyota  
    - Mercedes  
    - Hyundai  
    - Honda

- **Building Material**:  
  - GP  
  - Riverside Hardwoods  
  - Southern Yellow Pine

- **Furniture**:  
  - 100 furniture plants are located within 60 miles of the port  
    - Heritage Furniture  
    - United Furniture  
    - American Furniture  
    - Corinthian Furniture

- **Other**:  
  - Staple Cotton  
  - Memphis cotton  
  - Weyerhaeuser  
  - Tronox

- **New Business Markets**:  
  - 210,000 tons of sweet potatoes within 70 miles of the port  
  - 200,000 acres of cotton that produce 96,000 tons within 75 miles of the port
100 Furniture plants are located within 60 miles of the port
Examples of Current Intermodal Rates

Trucking Rates:
• Average trucking rate from Tupelo to Memphis: $540
• Average trucking rate from Tupelo to Fulton: $170
• Average trucking rate from West Point to Memphis: $600
• Average trucking local rate in West Point < 25 miles: $193

Rail Rates:
• SAV-MEM: $1050
• LA-MEM: $1774
• Charleston -MEM: $1050
• JAX – MEM: $1150 & $1000 Export
• NOLA – MEM: $700 & $600 Export
Container on Barge Rate

Port of Clay:
Container on Barge Rate for 20’: $635
Container on Barge Rate for 40’: $735

Port of Itawamba:
Container on Barge Rate for 20’: $715
Container on Barge Rate for 40’: $825

* Above rates include river rate, lift fee and gate fee.