Alabama State Port Authority
Alternative Gateway!
Port of Mobile

- 10th Largest U.S. Port in Total Trade*
- Excellent Transportation Infrastructure
  - I-10 & I-65
  - 5 Class 1 Railroads (AGR-BNSF, CN, CSX, KCS, NS)
  - Rail Ferry Service Every 4-days to Mexico
  - Air Cargo (Brookley Complex)
  - Foreign Trade Zone
- Established Trade Lanes
- Full Service Seaport
- Favorable Labor Environment

* USACE Waterborne Statistics Center 2007
Key Location on the Gulf

- Midpoint Between Houston/Savannah
- Asia/West Coast Diversion
- Northern Most Port in Gulf
- Excellent Access to Latin American Markets

<table>
<thead>
<tr>
<th>Destination</th>
<th>Mobile</th>
<th>New Orleans</th>
<th>Houston</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kingston</td>
<td>1108</td>
<td>1127</td>
<td>1293</td>
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<td>Freeport, Bahamas</td>
<td>749</td>
<td>802</td>
<td>1023</td>
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<tr>
<td>Caucedo, DR</td>
<td>1487</td>
<td>1506</td>
<td>1672</td>
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<td>Manzanillo, Panama</td>
<td>1370</td>
<td>1389</td>
<td>1555</td>
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</table>
Population Demographics (6 hour Increments)

- Interstates & Four Lane Highways in Alabama Have Efficient Connections to Port of Mobile
- Alabama Home to 1,025 Full Service Trucking Companies
## Tier 1: Trucking Mileage

400 Mi. Radius from Mobile (AL, MS, NW FL, W GA, E LA)

<table>
<thead>
<tr>
<th>City, State</th>
<th>Mobile Miles</th>
<th>Miami Miles</th>
<th>Savannah Miles</th>
<th>New Orleans Miles</th>
<th>Charleston Miles</th>
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<tbody>
<tr>
<td>Dothan, AL</td>
<td><strong>205</strong></td>
<td>585</td>
<td>404</td>
<td>347</td>
<td>504</td>
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<td>Montgomery, AL</td>
<td><strong>186</strong></td>
<td>690</td>
<td>371</td>
<td>209</td>
<td>476</td>
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<td>Birmingham, AL</td>
<td><strong>257</strong></td>
<td>808</td>
<td>394</td>
<td>343</td>
<td>467</td>
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<tr>
<td>Huntsville, AL</td>
<td><strong>356</strong></td>
<td>908</td>
<td>494</td>
<td>441</td>
<td>567</td>
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<tr>
<td>Jackson, MS</td>
<td>191</td>
<td>911</td>
<td>629</td>
<td><strong>186</strong></td>
<td>702</td>
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<tr>
<td>Pensacola, FL</td>
<td><strong>59</strong></td>
<td>674</td>
<td>494</td>
<td>200</td>
<td>593</td>
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<tr>
<td>Tallahassee, FL</td>
<td><strong>243</strong></td>
<td>480</td>
<td>300</td>
<td>385</td>
<td>400</td>
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<tr>
<td>Columbus, GA</td>
<td><strong>256</strong></td>
<td>607</td>
<td>258</td>
<td>397</td>
<td>349</td>
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<tr>
<td>Tupelo, MS</td>
<td><strong>395</strong></td>
<td>948</td>
<td>534</td>
<td>406</td>
<td>607</td>
</tr>
<tr>
<td>Baton Rouge, LA</td>
<td>200</td>
<td>919</td>
<td>739</td>
<td><strong>79</strong></td>
<td>841</td>
</tr>
</tbody>
</table>
## Tiers 2 & 3 Trucking Mileage

**Tier 2**  
(915 Mi. Radius from Mobile)  
(TN, GA, AR, MO, LA)

<table>
<thead>
<tr>
<th>City</th>
<th>Mobile</th>
<th>Miami</th>
<th>Savannah</th>
<th>New Orleans</th>
<th>Charleston</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nashville, TN</td>
<td>449</td>
<td>913</td>
<td>496</td>
<td>532</td>
<td>550</td>
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<tr>
<td>Memphis, TN</td>
<td>399</td>
<td>1053</td>
<td>636</td>
<td>395</td>
<td>708</td>
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<tr>
<td>Chattanooga, TN</td>
<td>402</td>
<td>783</td>
<td>365</td>
<td>492</td>
<td>438</td>
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<tr>
<td>Atlanta, GA</td>
<td>330</td>
<td>666</td>
<td>248</td>
<td>469</td>
<td>320</td>
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<tr>
<td>Shreveport, LA</td>
<td>406</td>
<td>1130</td>
<td>843</td>
<td>341</td>
<td>915</td>
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<tr>
<td>Little Rock, AR</td>
<td>452</td>
<td>1186</td>
<td>769</td>
<td>444</td>
<td>841</td>
</tr>
<tr>
<td>St. Louis, MO</td>
<td>681</td>
<td>1219</td>
<td>801</td>
<td>677</td>
<td>856</td>
</tr>
<tr>
<td>Kansas City, MO</td>
<td>914</td>
<td>1465</td>
<td>1048</td>
<td>910</td>
<td>1103</td>
</tr>
</tbody>
</table>

**Tier 3**  
(1350 Mi. Radius from Mobile)  
(IL, IN, WI, OH, MN, IA, KS)

<table>
<thead>
<tr>
<th>City</th>
<th>Mobile</th>
<th>Miami</th>
<th>Savannah</th>
<th>New Orleans</th>
<th>Charleston</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chicago, IL</td>
<td>920</td>
<td>1382</td>
<td>955</td>
<td>927</td>
<td>911</td>
</tr>
<tr>
<td>Indianapolis,</td>
<td>736</td>
<td>1198</td>
<td>771</td>
<td>818</td>
<td>727</td>
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<tr>
<td>Milwaukee, WI</td>
<td>1010</td>
<td>1472</td>
<td>1045</td>
<td>1017</td>
<td>1001</td>
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<tr>
<td>Des Moines, IA</td>
<td>1036</td>
<td>1588</td>
<td>1170</td>
<td>1032</td>
<td>1200</td>
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<tr>
<td>Topeka, KS</td>
<td>976</td>
<td>1528</td>
<td>1110</td>
<td>972</td>
<td>1165</td>
</tr>
<tr>
<td>Minneapolis</td>
<td>1226</td>
<td>1793</td>
<td>1375</td>
<td>1222</td>
<td>1317</td>
</tr>
</tbody>
</table>
ASPA/Federal Project Turning Basin

- Today, the Port Can Turn Ships up to 850 ft. LOA
- Turning Basin Improves Harbor Traffic Safety and Efficiency for an Estimated 600-900 Ships Annually
- Construction Underway – Funding Secured
ASPA’s Choctaw Point Complex

- Mobile Container Terminal
- Future Intermodal Container Transfer Facility
- Future Value Added Industries
Mobile Container Terminal

- 135 acre Terminal – Two Berths
- Mobile Container Terminal is a joint venture between APM Terminals North America and Terminal Link USA
- Terminal Constructed in Two Phases
  - Phase 1 Operational with 95 Acres
  - Phase 2 Totals 40 acres

- Total Throughput Capacity:
  - Start-up 350,000 TEU
  - Full Build out 800,000 TEU
- 2,000 Feet of Berth
- 45 Foot Draft
Alabama’s Rail Network

Rail Network Serves all of North America

- Alabama Connects via Rail to All of North America
- Port Served by 5 Class 1 Railroads, Rail Ferry Service to Mexico
- Port Owned and Operated Short Line Servicing All Carriers
CG Rail Ferry Terminal

- $27 Million Investment
- Rail Ferry Service Every 4-Days to Coatzacoalcos, Mexico
- CG Rail adds 20,000 New Import/Export Rail Cars Handled Through the Port
- ASPA Anticipates Future Growth

Mexico’s Rail Network

US Border
CG Railway/Port of Mobile Waterborne Route
Future Rail Intermodal

- Rail Intermodal Extends Port’s Reach into New Markets
- Class I Railroads and TASD will have Direct Access Into Terminal
- 3-Year Development Plan
- 160,000 TEUs Throughput
Component III - Logistics Park
Automotive Plants in the Southeast

- Over One (1) Million Cars & Trucks are Manufactured within Four (4) Hours of Mobile.
- Alabama Home to 350+ Suppliers
- Handling Steel and Project Cargo for Automotive Plants

Toyota and PACCAR Engine/N.MS
Kia/W.GA Automotive Manufacturing Plant Under Construction
VW Recently Announced New Plant/Chattanooga TN
Southeast Distribution Centers

Tier I – AL, MS, N.W. FL, LA – 56 Distribution Centers
Tier II – AR, KY, MO, TN, W. GA – 141 Distribution Centers*

* 2008 ASPA Market Analysis Data Ongoing Project
Regional Distribution Sites

- Ten Sites In Mobile County
- Over 3200 Acres
- Immediate Access Off Interstates or 4-Lane Highways

1. **Port City Commerce**
   - 160 ac / 350,000 sf

2. **Mobile South Business Park**
   - 75 ac

3. **Virginia Station Industrial Park**
   - 168 ac

4. **Calvert Business Park**
   - 15.5 ac

5. **Hwy 43 East Park**
   - 50 ac

6. **Mt. Vernon Park**
   - 633 ac

7. **Creola Mobile River @ I-65**
   - 1800 ac

8. **SALCO Industrial Park**
   - 170 ac

9. **Laughlin Industrial Park**
   - 47.5 ac

10. **Brookley Complex**
    - 90 ac

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www.delorme.com
Zim Gulf Feeder Service

Port Calls:

Houston, Mobile, Tampa and Kingston

Global Connections at Kingston Hub
Maersk Line – Trans Atlantic Service

Trans-Atlantic Eastbound Port Calls:
Houston, Mobile, Miami, Norfolk, Rotterdam, Felixstowe and Bremerhaven

Trans-Atlantic Westbound Port Calls:
Rotterdam, Felixstowe, Bremerhaven, Savannah, Charleston, Miami, Mobile and Houston
Port Calls:

Houston, Mobile, Savannah, Miami, Charleston, Norfolk, Newark, Rotterdam, Felixstowe and Bremerhaven
APL – ATS Service Westbound

Port Calls:

Houston, Mobile, Miami, Savannah, Charleston, Norfolk, Newark, Bremerhaven, Felixstowe and Rotterdam
Maersk Line – Expreso Northbound Service

Port Calls:
Manzanillo, Cartagena, Barranquilla, Puerto Limon, Turbo, Puerto Cortes, Santo Tomas, Mobile, New Orleans and Houston
Port Calls:
Manzanillo, Cartagena, Barranquilla, Manzanillo,, Puerto Cortes, Santo Tomas, Mobile, New Orleans and Houston
HMM Atlantic South Express

Port Calls:
Houston, Mobile, Savannah, Charleston, Miami, Norfolk, New York, Felixstowe, Rotterdam and Bremerhaven
Alabama on the Move!

- Mobile Ranked 10th Best American City for Recession Recovery – Forbes Magazine
- Forbes Ranked Three Alabama Cities as the Fastest Small Metro Areas for Growth in the US
  - Mobile Ranked #1 Small Metro Area
  - Huntsville Ranked #4 Small Metro Area
  - Auburn/Opelika Ranked #6 Small Metro Area
Advantage Mobile!

- Global Container Service: Maersk Line, APL, HMM and Zim
- Favorable Location in U.S. Gulf
- Strong Regional Growth
- No Congestion
- Favorable Port Costs and Labor Environment
- Favorable Trade Balance Ratio
- Over 1M TEUs Available within 6 hours of the Port
Alabama State Port Authority
Thank You!
www.asdd.com

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Alabama State Port Authority
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